



PPIP Spring 2020  
1/09/19



Please take a few minutes to complete the following survey!

<http://bit.ly/PPIP2020>

# INDUSTRY UPDATE



- Post-ASH trends
  - CAR-T Hype
  - BTK inhibitors
    - Darzalex cuts death Risk in MM
    - Calquence combination in first line CLL
  - BCMA Therapies
- JnJ settles california case for \$2M
  - New Large study finds no statistically significant risk of ovarian cancer
- Keytruda falls short in Small Cell Lung Cancer
- AbbVie preparing for competition
- Farxiga recieved priority review from FDA for HF patients
- Zantac contaminant NDMA can develop in storage
- NICE causing problems for Tecentriq and Waylivra
- Lynparza approved in Pancreatic cancer
- Companies increase meds an average of 5.1% per GoodRX
- Key FDA decisions of 2020 - Companies of Interest

# BIFL Presentations



## CONGRATULATIONS TO

- 1st Place - Brooke Kulusich
- 2nd Place - Ethan Markowski
- 3rd Place - Tony Dalesio

# This Semester

- Meetings will consist of a mix of presentations, group work, potential guest speakers
- You may attend meetings even if you decide to not be an analyst
- Will make trades at the conclusion of the due diligence process

## Surveys

- To determine students baseline understanding of investing fundamentals and sectors of interest
- Assist in tailoring educational topics and materials
- Results on interests provide insight into what areas of clinical practice are most engaging

## Investment Groups

- Groups formed based on investing experience and interests
- Peer-to-peer learning used to improve confidence in market analysis
- Groups assigned three different sectors to encourage students to learn about other areas of practice

## Screeners

- Students introduced to the company screening criteria with information on basic security characteristics
- Students learned investing fundamentals and important factors to consider when evaluating the stability of a company

## Due Diligence

- Students learn about where to find information and about what factors determine a company's impact
- Students interpreted clinical utility of trial data
- Peer-to-peer learning used to solidify the due diligence process

## Company Profiles

- Each student compiled a company profile on two different companies in groups' sectors
- Students combined clinical knowledge from pharmacy school with investing strategy and decision-making
- Students developed a personalized learning process with guidance from portfolio leadership

## Presentations

- Student identified key clinical factors and financial information from company profiles to present to organization members
- Provided students with the opportunity to enhance their presentation skills and collaborate with peers to evaluate companies

## Recommendations

- Students evaluated presentations to participate in an investment decisions
- Voting process allowed students to use all of the information learned throughout the portfolio process to contribute to final portfolio holdings
- Follow up surveys completed to gauge increase in student confidence (goal p value < 0.05)

# Analysts



- For those of you wishing to be an analyst, it is essential to be at the majority of meetings
- If numbers are high, we may resort to applications to determine analysts
- Analyst role will consist of company screening, Due Dilligence form, due diligence presentation
- FILL OUT SURVEY

# DUE DILIGENCE

- Company overview
- Heavy focus on therapeutics and pipeline
- Run down of financials, litigations, leadership
- Template sent to all analysts to guide
- Will give simply wall street login to all analysts
- [https://docs.google.com/document/d/1jNyDkwj\\_lhLsgTTqhsFqXYXqr\\_lwMJ8ctRpDgbmB8XA/edit](https://docs.google.com/document/d/1jNyDkwj_lhLsgTTqhsFqXYXqr_lwMJ8ctRpDgbmB8XA/edit)

-



# LEADERSHIP

## Leadership



- Leadership elections will take place soon and will consist of applications and interviews
- Positions are as follows
  - Managing Partner
  - Partner/ VP
  - Business Partner
  - PR Chair
  - Lead Analyst